

A large, stylized gold star graphic with a swooshing tail that ends in an arrowhead pointing towards the right. The word "GROWKKS" is written in a bold, sans-serif font. "GROW" is in dark blue, and "KKS" is in gold. Below "GROWKKS" is the text "LOAN AND EQUITY PROGRAMS" in a bold, dark blue, sans-serif font.

GROWKKS
LOAN AND EQUITY PROGRAMS

Authorized under the American Rescue Plan by the U.S. Department of the Treasury State Small Business Credit Initiative



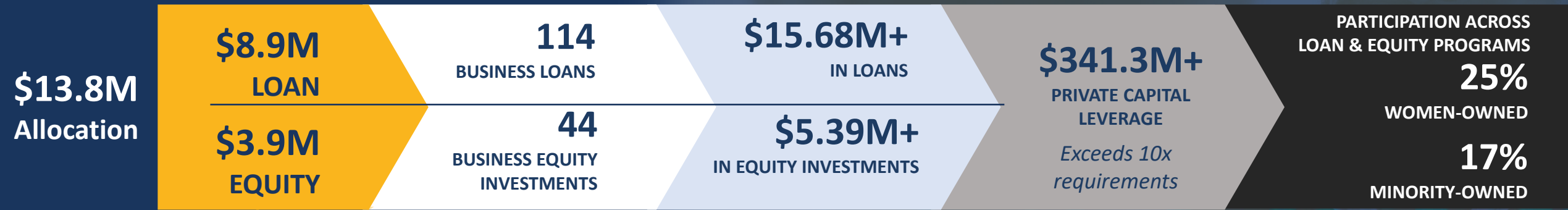


SSBCI Background

Authorized under the American Rescue Plan by the U.S. Department of the Treasury State Small Business Credit Initiative



BACKGROUND: SSBCI 1.0: \$13.8 Million Allocation



Results as of May 2022



SSBCI 2.0: \$69 Million Allocation

Loan
\$42
Million

Equity
\$27
Million



SSBCI: Goals for GROWKS

**U.S.
Treasury**

10:1

SEDI

GROWKS

Increase Diversity

Engage more partners

A stylized gold star with a swooshing tail, positioned to the left of the text.

GROWKS
LOAN FUND PROGRAM

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Partners





Statewide Partners

- Submit (any GROWKS) Applications on behalf of entrepreneurs
- Can serve the entire state
- Monthly Rounds - 15th



Authorized E-Communities

- Decide locally on two GROWKS loans
 - Rural/Urban-Distressed
 - Minority/Women Starter
- Applicants in their E-Community
- Can stack with E-Community (if enough match)



Entrepreneurship
Community
Partnership



THE KANSAS FRAMEWORK FOR GROWTH
GROWKS
LOAN FUND PROGRAM

SSBCI 1.0: \$13.8M Allocation

LOAN/EQUITY PROGRAMS

- ▶ **MINORITY/WOMEN/ECONOMICALLY-DISADVANTAGED STARTER LOANS**
Loan Cap: \$100,000
- ▶ **RURAL/URBAN DISTRESSED LOANS**
Loan Cap: \$100,000
- ▶ **MINORITY/WOMEN/ECONOMICALLY-DISADVANTAGED GROWTH LOANS**
Loan Cap: \$250,000
- ▶ **COMMUNITY ASSET LOANS**
Loan Cap: \$250,000
- ▶ **TARGET SECTOR LOANS**
Loan Cap: \$1M



COMPANION FINANCING TO BANK LOANS

*Authorized E-Community
or Statewide Partner

RURAL/URBAN DISTRESSED LOANS

Match: 150% match of the private investment

Geography: Rural & distressed areas of urban centers

Loan Cap: \$100,000

Example:

Purchase of an eye care business in Atchison. They had over \$450K in bank funds and received another \$100,000 from Rural/Urban Distressed Loan

MINORITY/WOMEN/ECONOMICALLY -DISADVANTAGED STARTER LOANS



COMPANION FINANCING TO BANK LOANS

* Authorized E-Community
or Statewide Partner

Match: 200% match of the private investment

Geography: Statewide

Loan Cap: \$100,000

Example:

Construction business in KCK approved for a
\$50,000 bank loan, used that to leverage another
\$100,000 Minority/Women/Economically-
Disadvantaged Starter Loan



COMPANION FINANCING TO BANK LOANS

MINORITY/WOMEN/ECONOMICALLY- DISADVANTAGED GROWTH LOANS

Match: 25% match of the private investment

Geography: Statewide

Loan Cap: \$250,000

Example:

Restaurant in Wichita is working on \$1.15M from their bank and applied for an additional \$125,000 from the Minority/Women/Economically-Disadvantaged Growth Loan

***Statewide Partner/ASO**



COMMUNITY ASSET LOANS

Match: 15% match of the private investment

Geography: Statewide

Loan Cap: \$250,000

Example:

Business in Hutchinson secured \$1.3M from the bank and applied for an additional \$200,000 from the Community Asset Loan

***Statewide Partner/ASO**



COMPANION FINANCING TO BANK LOANS

*Statewide Partner/ASO

TARGET SECTOR LOANS

Advanced Manufacturing, Aerospace, Distribution, Logistics and Transportation, Food and Agriculture, Professional and Technical Services as specified within the Kansas Framework for Growth

Match: 10% match of the private investment
Geography: Statewide, specific industries eligible
Loan Cap: \$1M

Example:
Business receives a \$5M bank loan,
the business could qualify for an up to \$500,000
Target Sector Loan

Eligibility Basics

- Kansas for-profits and non-profits
- Small businesses (< 500 employees)
- All business stages – startups to growth
- Bank, CDFI, or other financial institution has to be involved
- Focus on socially and economically disadvantaged (SEDI) populations
rural, women, minorities, veterans, distressed census tracts, etc
- Flexible use of funds – working capital, inventory, real estate, equipment, etc
- 90 Day look back on match
- Collateral is not required but is nice
- Personal Guaranty is required for anyone with at least 20% ownership
- 1-5 years, 4%
6-10 years, 6%



Eligibility Red Flags

- NOT for purchasing stock, speculative activities, illegal activities, or projects with conflicts-of-interest
- BE CAREFUL with
 - Passive real estate
 - Refinancing
Let's talk first
- \$20M project cap





Program Results YTD

- 8 from Authorized E-Communities
- 15 Statewide*

- Hays to KCK

- 10 Minority/Woman Starter
- 10 Rural/Urban Distressed
- 1 Minority/Woman Growth
- 2 Community Asset
- **22 of 23 = SEDI**

Total Loans

\$2.17M Approved

\$1.36M Disbursed

23 Approved

17 Disbursed

\$6.85M Leveraged

\$2.0M Disbursed





FOR MORE INFORMATION:
Call: 877-521-8600 or Email: info@networkkansas.com

www.growks.com

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ANGEL CAPITAL SUPPORT PROGRAM

Total Allocation: \$18MM

MINORITY/WOMEN-LED INVESTMENTS

Minimum investments: \$50,000

Geography: Statewide

First round

Match: 200% match of the private investment
Investment Cap: \$250,000

Second round

Match: 100% match of the private investment
Investment Cap: Additional \$150,000

NON-MINORITY/WOMEN-LED INVESTMENTS

Minimum investments: \$50,000

Geography: Statewide

First round

Match: 100% match of the private investment
Investment Cap: \$250,000

Second round

Match: 100% match of the private investment
Investment Cap: Additional \$150,000

Eligibility & Deal Profile Basics

- For-profit, Kansas-based
- Private capital required as match/leverage
- 90-day look back
- Industry agnostic
- Pre-seed, Seed, Early-stage
- Funding rounds no larger than \$20MM
- Businesses who are looking to scale/sell outside of Kansas

Equity Program Process

- Prospects contact equity@networkkansas.com
- Prospects work with EGV team to determine eligibility
- Eligible candidates receive an application and due diligence request list
- Review and diligence typically completed within 30 to 45 days
- Monthly committee application review and approval

Current Portfolio

- Deals approved to date: 11 approvals/\$2.4MM
- Industries: Animal Health, Industrial SaaS, GovTech, HRTech, Education, Consumer Product, AgTech
- 8 - SEDI - 6 female founders, 4 minority founders
- 10 VSB approvals (<10 employees)



For more information:

Call: 877-521-8600

Email: equity@networkkansas.com

Website: www.growks.com